Powering Business Worldwide

Dear Eaton Channel Partner,

Given the uncertain and constantly changing environment in which we find ourselves operating in today, Eaton is adding the following sentence to all of our Bid Manager quotations including those that are generated by our distributor partners. This new language is in place effective today, March 30, 2020.

Seller shall not be responsible for any failure to perform, or delay in performance of, its obligations resulting from the COVID-19 pandemic or any future epidemic, and Buyer shall not be entitled to any damages resulting thereof.

We know many of you are taking the proactive steps to manage project shipments and insure the shipped equipment is capable of being received at the jobsite. We would encourage you to work with Eaton sales and project management teams to understand where your order currently resides in our manufacturing process. Every effort should be made to prevent placing orders currently in production on hold as that would force difficult and expensive logistical decisions for both of us. We have made arrangements with a nationally based third-party storage company should you need those services. For your convenience we have compiled details on the third-party storage process. Please continue to work with our field sales and project management teams for all order management needs.

Thank you for your understanding and continued support.

Matt Cleary
Vice President, Channel

Connect with Eaton:

Powering Business Worldwide

Eaton is a power management company.
We provide energy-efficient, hydraulic, electrical and mechanical power more efficiently, safely and sustainably.

This email was sent to Brad.guckert@sonepar-us.com by Eaton. Links in this e-mail are tracked for marketing purposes to ensure we deliver the most relevant content to you.

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