



To Bob Kalkowski
SONEPAR

March 25th, 2020

Dear Valued Customer,

Since the beginning of the COVID-19 crisis, Nexans' first priority has been to protect our employees, customers, suppliers, and visitors. This crisis is evolving very rapidly and requires exceptional measures. Therefore, Nexans formed a dedicated COVID-19 crisis management team immediately when the Epidemic started to expand in China. The crisis team monitors all developments throughout the world each day. By doing so, we can constantly adapt our measures to both contain the spread and protect all stakeholders.

Be assured that as your business partner, we are working diligently to maintain business operations and minimize any potential disruption to you. Every day, all countries worldwide are taking more measures and decisions aimed at preventing or slowing down the spread of the COVID-19 pandemic. Therefore, as a global organization, we continue to adjust to the local site situation as required. This can lead to full or partial closures of certain sites.

Remote working is deployed wherever possible.

We will keep you updated on our actions and in the meantime, do not hesitate to call your local Nexans sales leader. Our goal is to minimize the impact of these exceptional circumstances together with you.

Sincerely,

A handwritten signature in blue ink, appearing to be 'Vincent Dessale', written over a horizontal line.

Vincent Dessale
Chief Operating Officer and Senior Executive Vice President of B&T Northern