



April 16, 2020

To Our Valued Customers and Rep Partners:

At Cerrowire, all four manufacturing locations are fully operational and continue to prioritize the health and well-being of our customers and employees. In our commitment to support an essential supply chain, we continue to exceed expectations.

Many have shown concern around the closure of copper mines in Utah and New Mexico. I want you to feel comfort in that as of today, our copper supply has not been impacted and our Purchasing and Operations team are working diligently to ensure no supply chain disruptions are encountered.

We have seen a shift in the product groups purchased and markets served. We believe this is due to market conditions, potential competitor disruptions, or a combination of both. Please know that we are working diligently to service this swing. Year to date, our fill rates remain in excess of 99% company wide and we are working to ensure our collective supply chain is not impacted.

As Stewart iterated in his last note, we sincerely appreciate you as a loyal customer and business partner. It is our intent to remain transparent and continue to provide updates as they are made available.

If there is anything we can do to better serve you and your organization, please feel free to reach out directly.

Feel free to share this letter as you see fit.

Thank you and stay safe.

A handwritten signature in black ink, appearing to read "Toby Robin". The signature is fluid and cursive.

Toby Robin  
Vice President of Sales